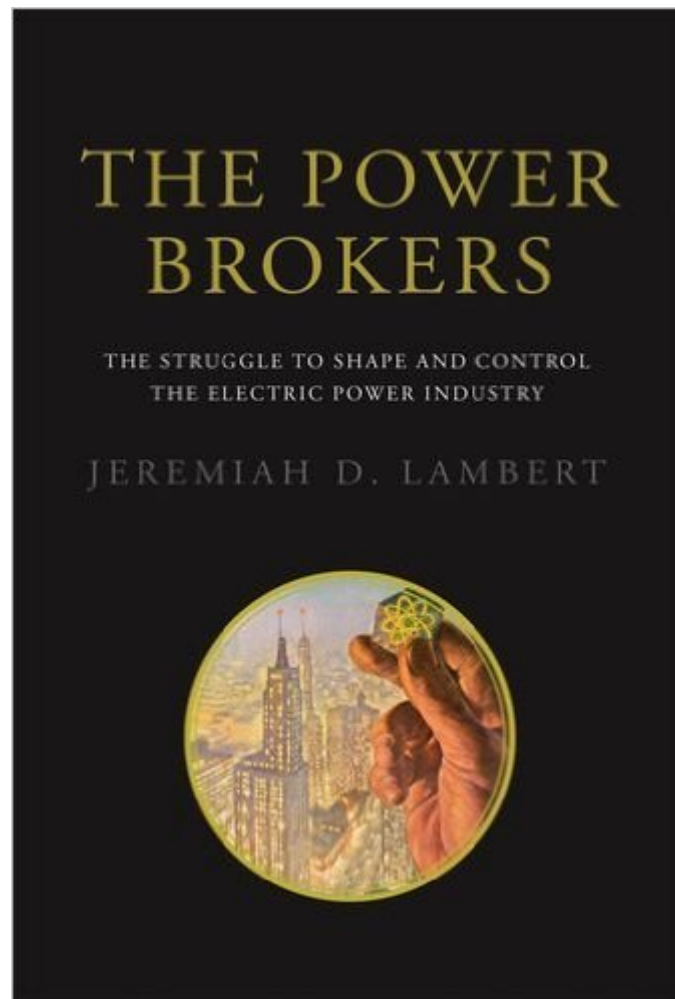


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# The Power Brokers: The Struggle To Shape And Control The Electric Power Industry (MIT Press)



## Synopsis

For more than a century, the interplay between private, investor-owned electric utilities and government regulators has shaped the electric power industry in the United States. Provision of an essential service to largely dependent consumers invited government oversight and ever more sophisticated market intervention. The industry has sought to manage, co-opt, and profit from government regulation. In *The Power Brokers*, Jeremiah Lambert maps this complex interaction from the late nineteenth century to the present day. Lambert's narrative focuses on seven important industry players: Samuel Insull, the principal industry architect and prime mover; David Lilienthal, chairman of the Tennessee Valley Authority (TVA), who waged a desperate battle for market share; Don Hodel, who presided over the Bonneville Power Administration (BPA) in its failed attempt to launch a multi-plant nuclear power program; Paul Joskow, the MIT economics professor who foresaw a restructured and competitive electric power industry; Enron's Ken Lay, master of political influence and market-rigging; Amory Lovins, a pioneer proponent of sustainable power; and Jim Rogers, head of Duke Energy, a giant coal-fired utility threatened by decarbonization. Lambert tells how Insull built an empire in a regulatory vacuum, and how the government entered the electricity marketplace by making cheap hydropower available through the TVA. He describes the failed overreach of the BPA, the rise of competitive electricity markets, Enron's market manipulation, Lovins's radical vision of a decentralized industry powered by renewables, and Rogers's remarkable effort to influence cap-and-trade legislation. Lambert shows how the power industry has sought to use regulatory change to preserve or secure market dominance and how rogue players have gamed imperfectly restructured electricity markets. Integrating regulation and competition in this industry has proven a difficult experiment.

## Book Information

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## Customer Reviews

Great read for anyone interested in the energy industry and we got to where we are now. From Pearl St. to The PNW, a detailed account is presented.

Narrowly, Power Brokers is the story of the men who built and shaped America's electric power industry. Broadly, Power Brokers is a story of what is popularly derided as "crony capitalism" - how men of ambition manipulated government regulation to build vast empires insulated from competition. Lambert spares neither the left nor the right and shows how whether the government was attempting to create highly-regulated local monopolies or trying to deregulate under pressure from advocates of free markets, the winners were always the Power Brokers, who used campaign contributions and their own expertise to manipulate elected officials. From Samuel Insull to Ken Lay, Lambert brings to life the characters behind the industry, their rags-to-riches tales, their hubris, and their deaf ear for the political causes of their times. The book is crisply written and packed with primary research and clever legal interpretations.

Interesting historical perspective on how some of today's major electric utilities got started.

So far I have read the chapter on Samuel Insull. It was first-rate.

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